

# How to Talk About Weight Management: A Practical Guide

Obesity is a chronic, complex disease characterized by excess adipose tissue that can have a negative impact on health and quality of life. It is prevalent in patients with rheumatic conditions and worsens disease activity, impairs treatment response, and increases risk of other complications. 2

ACR/NPF and GRAPPA recommend weight reduction for patients with overweight/ obesity and encourage the maintenance of a healthy weight to minimize disease impact.<sup>3,4</sup>

Empathetic, proactive conversations about weight management can elevate care and improve well-being in patients with obesity and rheumatic conditions.<sup>5</sup>

### Identify Patients Who May Benefit From Weight Management Conversations<sup>6</sup>

- Have overweight (BMI = 25-29.9 kg/m²)
- Have obesity (BMI ≥30 kg/m²)
- Have waist size >35 inches (women) or >40 inches (men)

#### **Use Preferred Language When Talking About Weight**

When talking about weight with your patients, using the right type of language is essential. Always **use person-first language** to separate your patient from their condition. For example, describe what your patient **"has"** instead of what they **"are"**.<sup>6</sup> Preferences and emotional responses vary among individuals; however, it is best to refrain from using terms that may be perceived as judgmental.<sup>6,7</sup>



#### Preferred language<sup>6,7</sup>:

- Person with overweight/obesity
- Unhealthy weight
- Unhealthy BMI



#### Language to avoid<sup>6,7</sup>:

- Overweight/obese person
- Weight problem
- Fat/heavy
- Extremely/morbidly obese

A person with obesity or a person affected by obesity instead of an obese person.

Abbrevieations: ACR=American College of Rheumatology; BMI=Body Mass Index; GRAPPA=Group for Research and Assessment of Psoriasis and Psoriatic Arthritis; NPF=National Psoriasis Foundation. References: 1. https://www.who.int/news-room/fact-sheets/detail/obesity-and-overweight (Accessed April 11, 2025). 2. Sattar N, et al. Ann Rheum Dis. 2025;84(6):894-898. 3. Singh JA, et al. Arthritis Rheumatol. 2019;71(1):5-32. 4. Coates LC, et al. Nat Rev Rheumatol. 2022;18(8):465-479. 5. Vallis M, et al. Can Fam Physician. 2013;59(1):27-31. 6. https://www.niddk.nih.gov/health-information/professionals/clinical-tools-patient-management/weight-management/talking-with-your-patients-about-weight (Accessed April 11, 2025). 7. Brown A, Flint S. Clin Obes. 2021;11(5):e12470.



## Apply the 5As Model to Guide Effective Weight Management Conversations With Patients<sup>1,2</sup>

ASK	<ul> <li>Ask for permission to discuss weight</li> <li>Explore readiness for change</li> </ul>	"How comfortable do you feel with us having a discussion about weight management today?"  "Are you concerned about your weight's effect on your health, and would you be comfortable if I tried to help?"
ASSESS	<ul> <li>Assess adiposity (BMI, waist circumference) and potential root causes of obesity</li> <li>Explore the effects of weight on psychosocial and functional factors</li> </ul>	"Is your weight affecting any other aspects of normal life, such as your physical functioning or mental health?"
ADVISE	<ul> <li>Ask permission to provide advice</li> <li>Advise on obesity risks, treatment options, and long-term management strategies</li> </ul>	"Now that I understand more about what you are experiencing, can I recommend a plan of action?"
AGREE	<ul> <li>Set realistic, health-focused goals (using SMART criteria)</li> <li>Obtain agreement from the patient</li> </ul>	"Do you agree with the treatment plan we have discussed?"
ASSIST	<ul> <li>Identify and address barriers to care</li> <li>Provide resources/referrals, and schedule follow-ups</li> </ul>	"What kind of support or resources do you think would help you the most as you begin this journey?"

### **Tailor Weight Management Strategies to Individual Patient Needs**



Before developing a care plan, assess your patient's readiness to make changes and develop individualized goals. Treatment options should be personalized for your patient.<sup>1</sup>

Nutrition

- Behavioral modification
- Physical activity
- Medical interventions (e.g., pharmacological/surgical)

#### **Create SMART Goals**

Setting goals together with your patient can help them make informed choices for their health. Ask your patient, "what lifestyle changes would you be open to starting with?". Use a SMART framework to help your patient understand how obesity affects their concomitant rheumatic condition and the importance of integrating weight management into their care.<sup>2</sup>



**Specific** 

**Clearly define what** your patient wants to accomplish and the specific action(s) they will take<sup>3</sup>



**Determine how** progress towards the goal will be tracked in an objective manner<sup>3</sup>



**Achievable** 

Ensure the goal is realistic and attainable by your patient<sup>3</sup>



Relevant

Choose a goal that is important to your patient's broader objectives for their life<sup>3</sup>



Time-Bound

Set a deadline for achieving the goal<sup>3</sup>

#### **Examples of SMART goals for patients:**

- I will walk for 30 minutes every day after dinner for the next three months, and I will track my progress by marking each completed walk on a calendar.<sup>2,4</sup>
- I will replace my high-calorie afternoon snacks with a piece of fruit or a handful of nuts on weekdays, and I will track my progress by keeping a daily food journal for the next month.<sup>2,4</sup>

Abbreviation: SMART=Specific, Measurable, Achievable, Relevant, Time-Bound. References: 1. ADA. Diabetes Care. 2025;48(Suppl. 1):S167-S180. 2. https://www.niddk.nih.gov/health-information/professionals/clinical-tools-patientmanagement/weight-management/talking-with-your-patients-about-weight (Accessed April 11, 2025). 3. https://www.hopkinsmedicine.org/all-childrens-hospital/services/healthy-weight-toolkit/tools/smart-goals (Accessed May 15, 2025). 4. Wadden TA, et al. Am Psychol. 2020;75(2):235-251.



#### **Continue the Conversation During Regular Follow-Up Visits**

Review your patient's progress and acknowledge the changes they have made during their regular rheumatology follow-up visits. Praise them for meeting their goals while recognizing various aspects of success and improvements in their health, such as lower blood pressure, regardless of weight reduction.<sup>1</sup>

#### **Recommendations to Consider:**



Monitor BMI, height, weight, waist circumference, and blood pressure<sup>2</sup>



Order laboratory tests as needed (electrolytes, glucose, renal/liver function, lipid profile, and HbA1c)<sup>2</sup>



Provide additional resources, such as referral for dietitian consultations, counselling, or intensive weight management programs<sup>1</sup>



Incorporate ongoing weight management discussions at regular follow-up visits to help your patient stay motivated and keep them accountable<sup>1</sup>



Focus on your patient's improvement in overall health and how they feel, not only on weight reduction<sup>1</sup>



Work together to overcome challenges, set realistic goals, and improve your patient's overall health<sup>1</sup>



PREPARE FOR SETBACKS: Weight regain is common and intervention strategies should include long-term treatment plans to maintain weight loss.<sup>3</sup> Work together to identify barriers and solutions, and help your patient set new goals or adjust existing goals as needed.<sup>1</sup>